

# FACT SHEET

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# RUAN

## Ruan Company Profile

Ruan's mission is to employ the best team in the industry to move our customers' business safely, efficiently and on time, every time.

### Company Facts

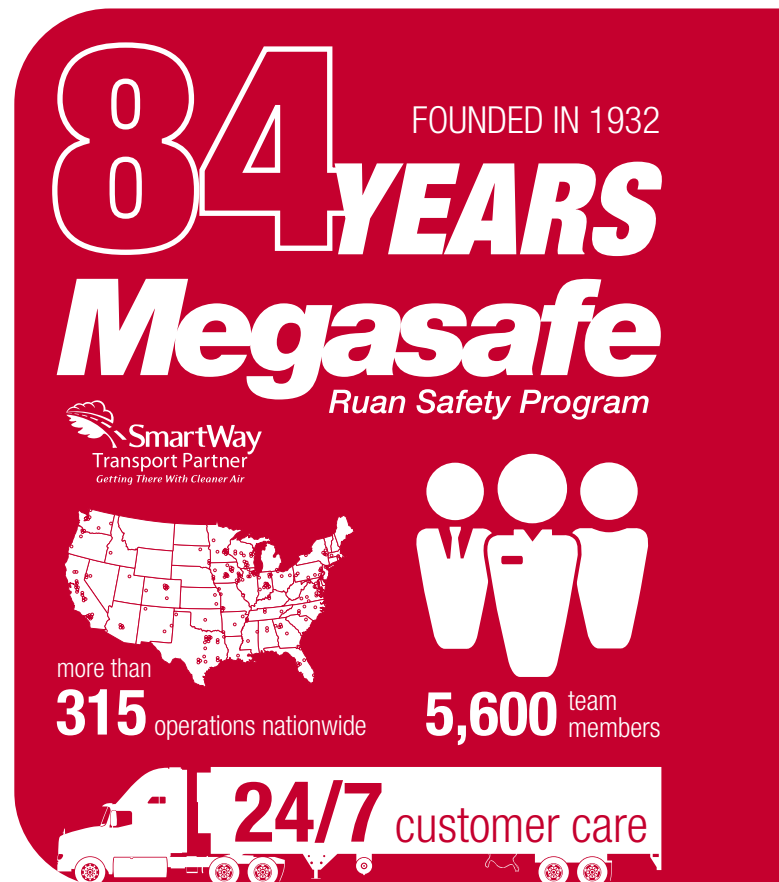
- + Privately held, family-owned corporation
- + Headquartered in Des Moines, IA
- + Asset-based 3PL
- + GAAP revenue \$869 million
- + Manage \$1 billion in annual transportation spend
- + Own or operate 3,950 power units and 7,500 trailers
- + Relationships with thousands of shippers and pre-screened partner carriers
- + On-site managers to direct fleets and drivers
- + 99.8 percent on-time delivery
- + Ongoing commitment to quality and process improvement
- + 24/7 customer care from one full-service transportation company
- + Proprietary Megasafe Safety Program

### Ruan's Flexible Integrated Solutions Service

At Ruan, we design transportation solutions around our clients. As an asset-based 3PL, we are uniquely positioned to create custom solutions that guarantee capacity and give our clients exactly what they need.

Our Integrated Solutions service combines our non-asset and asset-based capabilities with optimal technology and encompasses every part of the supply chain: Dedicated Contract Transportation (DCT) and Supply Chain Solutions, including contractual logistics, certified brokerage, optimization, mode selection, freight pay/audit, warehousing, cross docking, postponement and more.

We use a process-oriented approach, assessing our clients' goals and customizing a system that makes the most sense for their businesses. We offer industry-leading supply chain event management and workflow, rich analytics, quarterly KPI reporting and a sophisticated transportation planning engine to optimize shipments while reducing costs.



**84 YEARS** FOUNDED IN 1932

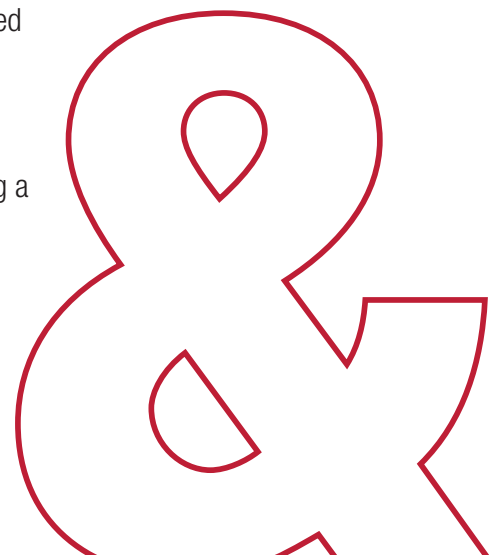
**Megasafe**  
Ruan Safety Program

SmartWay  
Transport Partner  
Getting There With Cleaner Air

more than  
**315** operations nationwide

**5,600** team members

**24/7** customer care



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# **RUAN**

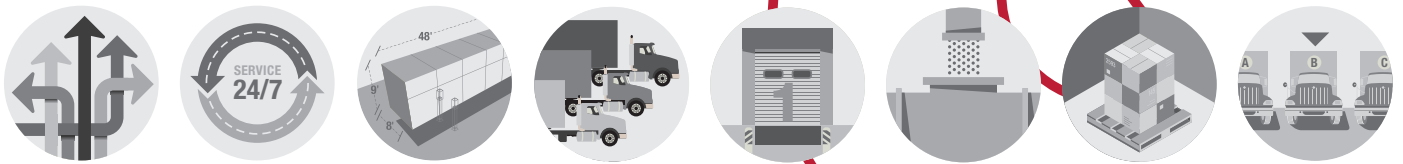
## **Innovation Driven by Values**

Our supply chain solutions are successful because we constantly strive to improve. We take our cues from our company values and integrity.

Ruan's proprietary Megasafe Safety Program drives safety innovations, prevents injuries and reduces material damages. RTMS2.0—our transportation management platform—aggregates data across a wide variety of tools and provides metrics that help refine our partners' supply chains.

## **The Power of Ruan**

The result is an unparalleled commitment to our customers. We provide 24/7 care so that when our clients need us—whenever they need us—we're there. Whether our customer is large or small, whether they use one of our services or many, our promise is simple: Our customer will always get what they need. And they will always get our best.





## **RTMS2.0**

RTMS2.0 is Ruan's customized supply chain management technology solution.

- + Ruan's transportation management platform, RTMS2.0, combines proprietary in-house functionality developed from best-of-breed software
- + Route and cube optimization, mode selection, waterfall tendering and network analysis
- + Customer portal provides direct visibility to shipment activity and PODs
- + Carrier portal streamlines carrier invoicing and ensures payment accuracy
- + Customized business intelligence reporting

## **Sample of Industries We Serve**

-    + Grocery
- + Food Processing
- + Manufacturing
- + Chemicals
- + Retail
- + Beverage
- + Metals
- + Agricultural
- + Industrial Gases
- + Food Grade
- + Building Materials
- + Bulk Earth Products
- + Hazmat
- + Consumer Packaged Goods
- + Medical Supplies